

UNITED WAY OF WINDHAM COUNTY, INC.

FINANCIAL STATEMENTS

Years Ended June 30, 2018 and 2017

UNITED WAY OF WINDHAM COUNTY, INC.

TABLE OF CONTENTS

June 30, 2018 and 2017

CONTENTS

	<u>Page</u>
INDEPENDENT AUDITOR'S REPORT	1 – 2
FINANCIAL STATEMENTS	
Statements of financial position	3
Statements of activities	4
Statement of functional expenses (6/30/18)	5
Statement of functional expenses (6/30/17)	6
Statements of cash flows	7
Notes to the financial statements	8 – 15
SUPPLEMENTARY INFORMATION	
Schedule of allocations and initiatives	16

LEE A. WHITE & ASSOCIATES
CERTIFIED PUBLIC ACCOUNTANT

Lee A. White, CPA, CFP™, PFS



86 Summer Street, Ste. 1
Barre, Vermont 05641

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
United Way of Windham County, Inc.

We have audited the accompanying financial statements of United Way of Windham County, Inc. (a non-profit organization), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards required that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Windham County, Inc. as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of Allocations and Initiatives on page 16 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was not derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Lee A. White + Associates

Barre, Vermont

VT Registration No.: 92-0000340

December 6, 2018

UNITED WAY OF WINDHAM COUNTY, INC.

STATEMENTS OF FINANCIAL POSITION
June 30, 2018 and 2017

	2018	2017
ASSETS		
CURRENT ASSETS		
Cash		
Unrestricted	\$ 121,233	\$ 104,498
Restricted for agencies allocation	32,897	67,749
Board designated accounts (Note 14)	405,822	373,068
Total cash	559,952	545,315
Accounts receivable	2,707	458
Pledges receivable (net of \$13,000 and \$20,000)	127,524	136,579
Prepaid expenses	8,544	4,053
TOTAL CURRENT ASSETS	698,727	686,405
PROPERTY AND EQUIPMENT (Notes 1 and 2)		
Property and equipment	22,920	21,235
Less: accumulated depreciation	(16,394)	(14,212)
Total property and equipment	6,526	7,023
TOTAL ASSETS	\$ 705,253	\$ 693,428
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 532	\$ 1,508
Allocations payable	10,775	13,713
Accrued wages	13,985	8,869
Deferred revenue (Note 10)	71,858	38,391
TOTAL CURRENT LIABILITIES	97,150	62,481
NET ASSETS		
Unrestricted (Note 8)	(27,489)	(13,858)
Temporarily restricted (Note 9)	635,592	644,805
Permanently restricted	-	-
TOTAL NET ASSETS	608,103	630,947
TOTAL LIABILITIES AND NET ASSETS	\$ 705,253	\$ 693,428

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF WINDHAM COUNTY, INC.

STATEMENTS OF ACTIVITIES
Years ended June 30, 2018 and 2017

	2018	2017
Unrestricted Net Assets:		
Unrestricted operating revenues and support:		
Temporarily restricted net assets released from restrictions due to satisfaction of terms	\$ 458,997	\$ 487,081
Interest	97	169
Special events	29,421	20,552
Bad debt recoveries	6,254	-
In kind revenue (Note 1)	22,402	28,016
	517,171	535,818
Allocations and functional expenses:		
Agency allocations and initiatives (See page 16)	174,504	174,182
Unallocated payments to national organization	-	-
	174,504	174,182
Functional expenses:		
Program services	191,307	217,277
Support services:		
Management and general	55,110	65,115
Fundraising	109,880	93,448
Total support services	164,990	158,563
Total functional expenses	356,297	375,840
Total allocations and functional expenses	530,801	550,022
Increase or (decrease) in unrestricted net assets from operations	(13,630)	(14,204)
Temporarily Restricted Net Assets:		
Contributions, current campaign	340,123	377,330
Recoveries of previous pledges not received	-	-
Less provision for pledges not received	(13,000)	(20,019)
Less donor designations	(16,720)	(15,338)
Grants, bequests and other revenue	139,380	140,956
Temporarily restricted net assets released from restrictions due to satisfaction of terms	(458,997)	(487,081)
Increase or (decrease) in temporarily restricted net assets	(9,214)	(4,152)
Increase or (decrease) in Net Assets	(22,844)	(18,356)
NET ASSETS, BEGINNING OF YEAR	630,947	649,303
NET ASSETS, END OF YEAR	\$ 608,103	\$ 630,947

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF WINDHAM COUNTY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended June 30, 2018

	Supporting Services				Total Supporting Services	Total
	Program Services	General and Administrative	Fundraising	Supporting Services		
Salaries	\$ 115,297	\$ 24,739	\$ 54,389	\$ 79,128	\$ 194,425	
Payroll taxes	11,113	2,202	5,256	7,458	18,571	
Employee benefits	10,897	4,944	5,801	10,745	21,642	
Payroll service expense	137,307	31,885	65,446	97,331	234,638	
Workers compensation insurance	208	139	69	208	416	
Training and professional development	1,936	250	694	944	2,880	
Rent (Note 5)	-	111	111	222	222	
Telephone	9,446	1,376	3,918	5,294	14,740	
Software	907	456	278	734	1,641	
Campaign expenses	5,800	1,299	2,275	3,574	9,374	
Office supplies	309	1,272	1,064	1,064	1,064	
Postage and delivery	571	636	167	1,439	1,748	
Printing	510	-	100	2,750	3,321	
Publication and subscriptions	-	119	28	147	147	
Dues - other	259	236	4,752	4,988	5,247	
Marketing	2,371	-	5,736	5,736	8,107	
Travel	770	73	108	181	951	
Meetings	2,626	406	293	699	3,325	
Special events	4,058	1,232	5,660	6,892	10,950	
Maintenance and repairs	487	2,282	314	2,596	3,083	
Equipment service contracts	825	4,031	338	4,369	5,194	
Audit/accounting services	-	4,700	-	4,700	4,700	
Bookkeeping services	2,663	1,775	887	2,662	5,325	
Consulting services	9,660	300	-	300	9,960	
Bond insurance	172	114	57	171	343	
Directors & officers liability insurance	-	664	-	664	664	
Property/casualty insurance	689	459	229	688	1,377	
Credit card fees	122	72	974	1,046	1,168	
Bank fees	188	-	-	-	188	
Miscellaneous expenses	-	-	-	-	-	
In kind expense	8,167	386	13,849	14,235	22,402	
Depreciation expense	190,051	54,273	109,461	163,734	353,785	
Total expenses	\$ 191,307	\$ 55,110	\$ 109,880	\$ 164,990	\$ 356,297	

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF WINDHAM COUNTY, INC.
STATEMENT OF FUNCTIONAL EXPENSES
Year Ended June 30, 2017

	Supporting Services				Total
	Program Services	General and Administrative	Fundraising	Supporting Services	
Salaries	\$ 136,910	\$ 24,471	\$ 48,386	\$ 72,857	\$ 209,767
Payroll taxes	15,435	2,337	5,267	7,604	23,039
Employee benefits	11,561	4,394	3,517	7,911	19,472
Payroll service expense	163,906	31,202	57,170	88,372	252,278
Workers compensation insurance	393	209	200	409	802
Training and professional development	161	161	54	215	376
Rent (Note 5)	455	70	225	295	750
Telephone	7,897	8,068	937	9,005	16,902
Software	830	689	208	897	1,727
Campaign expenses	7,670	2,648	1,313	3,961	11,631
Office supplies	-	-	4,335	4,335	4,335
Postage and delivery	216	1,243	21	1,264	1,480
Printing	225	350	1,642	1,992	2,217
Publication and subscriptions	367	28	93	121	488
Dues - other	-	95	-	95	95
Marketing	-	159	4,957	5,116	5,116
Travel	1,834	1,129	4,065	5,194	7,028
Meetings	1,054	169	962	1,131	2,185
Special events	752	566	191	757	1,509
Maintenance and repairs	5,924	2,430	305	2,735	8,659
Equipment service contracts	-	407	844	1,251	1,251
Audit/accounting services	-	2,839	-	2,839	2,839
Bookkeeping services	-	4,500	-	4,500	4,500
Consulting services	1,442	1,441	2,883	4,324	5,766
Bond insurance	6,805	1,968	-	1,968	8,773
Directors & officers liability insurance	156	83	79	162	318
Property/casualty insurance	-	1,461	-	1,461	1,461
Credit card fees	588	520	173	693	1,281
Bank fees	89	109	777	886	975
Miscellaneous expenses	-	43	-	43	43
In kind expense	314	-	-	-	314
Depreciation expense	14,864	1,820	11,332	13,152	28,016
Total expenses	215,942	64,407	92,766	157,173	373,115
	1,335	708	682	1,390	2,725
	217,277	65,115	93,448	158,563	375,840

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF WINDHAM COUNTY, INC.

STATEMENTS OF CASH FLOWS
Years Ended June 30, 2018 and 2017

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (22,844)	\$ (18,356)
Adjustments to reconcile change in net assets to net cash (used) or provided by operating activities:		
Depreciation	2,512	2,725
Accounts receivable	(2,249)	(223)
Pledges receivable	9,055	(7,739)
Prepaid expenses	(4,491)	1,897
Accounts payable	(977)	(11,217)
Allocations payable	(2,938)	2,963
Accrued expenses	5,116	1,838
Deferred revenue	33,467	(9,002)
Net cash (used) provided by operating activities	<u>16,651</u>	<u>(37,114)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of equipment and leasehold improvements	<u>(2,014)</u>	<u>(389)</u>
Net cash (used) provided by investing activities	<u>(2,014)</u>	<u>(389)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from borrowing	<u>-</u>	<u>-</u>
Net cash (used) provided by financing activities	<u>-</u>	<u>-</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	14,637	(37,503)
CASH AND CASH EQUIVALENTS, BEGINNING	<u>545,315</u>	<u>582,818</u>
CASH AND CASH EQUIVALENTS, ENDING	<u>\$ 559,952</u>	<u>\$ 545,315</u>
SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION		
Cash paid during the year for interest	\$ -	\$ -
Cash paid during the year for income taxes	-	-
Non-cash transactions:		
In-kind revenue	\$ 22,402	\$ 28,016
In-kind expense	22,402	28,016

The accompanying notes are an integral part of these financial statements.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018 and 2017

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of the United Way of Windham County, Inc. is presented to assist in understanding the United Way of Windham County, Inc.'s financial statements. The financial statements and notes are representations of the organization's management.

Nature of Activities:

United Way of Windham County, Inc. (the Organization) located in Brattleboro, Vermont, raises funds for allocation to other not-for-profit organizations in Windham County that meet the human service needs of the area. It facilitates community volunteers to annually review each applicant organization's funding request and then recommends to the United Way board of directors where the funds should responsibly be distributed. The Organization facilitates the greater human service community to work to bring together all available resources to solve current community problems in the most effective and efficient manner possible.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes:

The United Way of Windham County, Inc. is an organization which is not a private foundation within the meaning of section 509(a) of the Internal Revenue Code and qualifies for exemption from federal income tax under Section 501(c)(3) of the Code. Therefore, no provision for income taxes is made in the accompanying financial statements.

Allocations of Functional Expenses:

The Organization allocates direct expenses to its programs and supporting services on a specific identification basis. Indirect expenses are allocated based on an estimate of employee time spent in each functional area. These estimates may be revised during the year if the actual costs are found to be significantly different than anticipated.

Cash and Cash Equivalents:

For the purposes of the statement of cash flows, the Organization considers all short-term investments with an original maturity of three months or less to be cash equivalents.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018 and 2017

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

In-Kind Contributions:

The Organization receives donations of products and services from various donors. These contributions are recorded at their estimated fair market value at their date of donation. The estimated fair value of such products and services received for fiscal years ended June 30, 2018 and 2017 was \$22,402 and \$28,016 respectively.

Contributions of services are recognized in the financial statements if the services enhance or created non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Volunteer services are not recorded in the financial statements as these contributions do not meet the requirements to be recorded as revenue and expense. Donated goods and services consisted of the following:

Item or Service	2018 Estimated Fair Market Value	2017 Estimated Fair Market Value
Administrative	\$ 386	\$ 1,820
CI	400	3,266
Volunteer	550	1,323
United at Work	1,700	6,550
Campaign	13,849	11,332
Dental	950	680
VITA	2,600	3,045
Kids in Coats	1,967	-
Total	\$ 22,402	\$ 28,016

Public support/revenue recognition:

The Organization conducts an annual fundraising campaign accounting for pledges received from July 1 through June 30 of each fiscal year. Pledges are recognized as revenue when the pledge is received by the Organization. Campaign contributions and pledges are reported as temporarily restricted net assets for use in the subsequent year unless specifically restricted by the donor. Campaign pledges recorded in the current fiscal year are paid out as allocations to agencies over the subsequent fiscal year, typically with a 12-month period. Donor designations are accounted for separately from annual campaign revenue.

Compensated Absences:

The Organization does not record leave time earned by employees. Management determined the impact on these financial statements is immaterial.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018 and 2017

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributions and Net Assets:

United Way of Windham County, Inc. has adopted ASC 958-605. Under these provisions contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending upon the existence or nature of donor restriction.

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restriction expires in the fiscal year in which the contributions are recognized. All other donor restricted contributions are reported as increases in temporarily or permanently restricted net assets depending upon the nature of the restrictions. When the restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets.

United Way of Windham County, Inc. has also adopted ASC 958-225-45-16. Under these provisions, net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets that are not subject to donor-imposed stipulations.

Temporarily Restricted Net Assets – Net assets are subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

Permanently Restricted Net Assets – Net assets that are subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets may or may not permit the Organization to use all or part of the income earned on related investments for general or specific purposes.

The Organization does not have any permanently restricted net assets at June 30, 2018 and 2017. The balance in temporarily restricted net assets at June 30, 2018 and 2017 was \$635,592 and \$644,805 respectively.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018 and 2017

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Property and Equipment:

Equipment is stated at cost or at estimated fair value at the date of gift. All expenditures for equipment over \$750 are recorded at cost and are capitalized. Donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Depreciation is provided by the straight line method over the estimated useful lives of the assets, generally, as follows:

<u>Asset Class</u>	<u>Estimated Lives</u>
Equipment	5-7 years
Leasehold Improvements	39 years

Depreciation expense for the years ended June 30, 2018 and 2017 was \$2,512 and \$2,725 respectively.

Note 2. PROPERTY AND EQUIPMENT

At June 30, 2018, the costs and related accumulated depreciation of property and equipment consisted of the following:

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net</u>
Equipment	\$ 22,920	\$ 16,394	\$ 6,526
Total 2018	<u>\$ 22,920</u>	<u>\$ 16,394</u>	<u>\$ 6,526</u>
Total 2017	<u>\$ 21,235</u>	<u>\$ 14,212</u>	<u>\$ 7,023</u>

Note 3. FUND RAISING AND ADMINISTRATIVE EXPENSE RATIO

The United Way of Windham County, Inc.'s overhead ratio for June 30, 2018 and 2017 is 30.6% and 30.4% respectively. The overhead ratio is calculated using the gross ratio as recommended by the United Way of America. This percentage is calculated by dividing the general and administrative and fundraising expenses by total revenue, as reported on form 990.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS
June 30, 2018 and 2017

Note 4. PLEDGES RECEIVABLE

Pledges receivable consist of payroll deduction pledges to be received by United Way of Windham County, Inc. within the next fiscal year. Unconditional promises to give are recognized as receivables and as revenues in the period in which the Organization is notified by the donor of their commitment to make a contribution.

Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual receivables from pledges. For the years ending June 30, 2018 and 2017, actual bad debts on prior year pledges were \$13,000 and \$20,019 respectively. The amount of \$6,254 and \$0 were bad debts recoveries for the fiscal years ending June 30, 2018 and 2017 respectively.

Note 5. OFFICE LEASE

United Way of Windham County, Inc. leases its office space under a three year lease expiring March 1, 2019. The terms of the lease call for annual rent of:

Year ending June 30, 2018	\$ 15,276
Year ending June 30, 2019	\$ 10,184

Prior to the execution of the written lease, the Organization had a verbal month-to-month arrangement. Annual rent expense was \$14,740 in 2018 and \$16,902 in 2017.

Note 6. DATE OF MANAGEMENT REVIEW

Management has evaluated subsequent events through December 6, 2018, the date of the audit report. Management is not aware of any subsequent events which require disclosure.

Note 7. RETIREMENT PLAN

The Organization sponsors a defined contribution retirement plan which qualifies for deferred tax treatment by the employee. The Organization matches employee contributions up to 3% of eligible compensation for qualified participants. Employees may contribute up to the maximum allowed by law. Contributions totaled \$5,941 and \$5,885 for the years ending June 30, 2018 and 2017.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018 and 2017

Note 8. UNRESTRICTED NET ASSETS

The board of directors has designated a portion of the unrestricted net assets as an emergency reserve in the case of the loss of a major employer participant in the annual campaign. The net assets for this fund are as follows:

	<u>2018</u>	<u>2017</u>
Reserve Fund People's United-Designated	\$ 110,354	\$ 105,593
Undesignated	<u>(137,843)</u>	<u>(119,451)</u>
Total Unrestricted	<u>\$ (27,489)</u>	<u>\$ (13,858)</u>

Note 9. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following as of June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Current campaign revenue to be distributed in the subsequent year	\$ 340,123	\$ 377,330
Bequest to establish an endowment Fund	<u>295,469</u>	<u>267,475</u>
Total temporarily restricted net assets	<u>\$ 635,592</u>	<u>\$ 644,805</u>

The bequest to establish an endowment fund is restricted. The policy restricts any use until a balance of \$300,000 is reached and then only income can be used.

Note 10. DEFERRED REVENUE

Deferred revenues are a result of grants and contracts received but unearned. Revenue is recognized only to the extent that related expenses have been incurred. Deferred revenue at June 30, 2018 and 2017 is as follows:

	<u>6/30/18</u>	<u>6/30/17</u>
Dental Clinic	\$ 39,219	\$ 9,448
Thomas Thompson Trust	-	486
Kids in Coats	<u>32,639</u>	<u>28,457</u>
Total	<u>\$ 71,858</u>	<u>\$ 38,391</u>

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS
June 30, 2018 and 2017

Note 11. ENDOWMENT FUND

The Community Bank N/A Trust investments consist of various investments which are presented at fair market value. Fair market value is based on price quotations on publicly traded securities. Fair value of the Endowment investments as of June 30, 2018 is as follows:

	Cost	Market Value	Unrealized Appreciation
Cash	\$ 24,686	\$ 24,686	\$ -
Equity Mutual Funds	114,683	99,966	(14,717)
Bond Mutual Funds	102,743	170,816	68,073
Total 6/30/18	<u>\$ 242,112</u>	<u>\$ 295,468</u>	<u>\$ 53,356</u>
Total 6/30/17	<u>\$ 221,179</u>	<u>\$ 267,475</u>	<u>\$ 46,296</u>

Investment income activity at year end consists of the following:

	2018	2017
Unrealized gain	\$ 9,846	\$ 25,319
Realized gain	-	6,128
Interest	344	22
Dividends	10,849	6,480
Investment fees	(4,216)	(3,970)
	<u>\$ 16,823</u>	<u>\$ 33,979</u>

Note 12. CONCENTRATION OF CREDIT RISK

The Organization places its cash accounts with four major financial institutions and, by policy, limits the amount of credit exposure to any one financial institution. No amounts exceeded the FDIC insurance levels at June 30, 2018 and 2017.

Note 13. ACCOUNTING STANDARD FOR TAX BENEFITS

In accordance with ASC 740, Income taxes, the Organization must record the tax benefit associated with tax deductions taken for tax return purposes when it is more likely than not the position will not be sustained. This standard had no impact on the Organization's financial statements for the year ending June 30, 2018. The Organization does not believe there are any material uncertain tax positions and, according, it has not recognized any liability for unrecognized tax benefits. For the year ended June 30, 2018, there were no interest or penalties recorded or included in the financial statement.

UNITED WAY OF WINDHAM COUNTY, INC.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2018 and 2017

Note 14. BOARD DESIGNATED ACCOUNTS

The balance in this account at year end consists of the following:

	<u>2018</u>	<u>2017</u>
Reserve Fund at People's United	\$ 110,354	\$ 105,593
Endowment Fund (Note 11)	295,468	267,475
	<u>\$ 405,822</u>	<u>\$ 373,068</u>

SUPPLEMENTARY INFORMATION

UNITED WAY OF WINDHAM COUNTY, INC.
 SCHEDULE OF ALLOCATIONS AND INITIATIVES
 June 30, 2018 and 2017

	2018	2017
AHS Direct Service Dollars	\$ 3,300	\$ 3,000
AIDS Project of Southern Vermont	2,500	2,500
Boys & Girls Club	10,000	7,500
Center for Health and Learning	-	19,711
Green Mountain Camp for Girls	10,000	2,500
Groundworks Collaborative/Morningside Shelter	32,500	30,000
CI Venture/Spark Fund	2,500	6,650
Denture Fund	6,400	6,400
Parks Place Community Resource Center	10,000	10,000
Prevent Child Abuse Vermont	10,000	10,000
Senior Solutions	7,500	-
Vermont 211	5,571	5,547
VITA Tax Prep	416	1,325
Windham Child Care – Education Incentive	10,000	10,000
Windham Childcare Association	10,000	20,000
Youth Services	30,000	20,000
Kids in Coats	23,817	19,049
 Total Allocations	 <u>\$ 174,504</u>	 <u>\$ 174,182</u>